

# 2019 IPT Annual Conference Registration Form

Hyatt Regency Hill Country Resort & Spa \* San Antonio, TX \* June 23-26, 2019

## Personal Information

Full Name:  Mr.  Ms \_\_\_\_\_ Badge Name : \_\_\_\_\_  
Title: \_\_\_\_\_ Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_

## Conference Registration - \*Fee covers Breakfasts, Lunches, Receptions, Tuesday Dinner and Refreshment Breaks

By May 24th (Fee Increases \$50 After this Date)

IPT Member registration (Personally holding membership)  \$695

Non-Member registration (NOT holding membership, but the company has IPT member)  \$1195

Consultant Membership \$375 + Registration Fee  \$1070

*I work for a consulting company that already has IPT members, so I am enclosing my Consultant Membership Application with the non-refundable \$375 dues to make me eligible for the appropriate member registration fee.*

**Corporate Membership** - I am not a member of IPT, but my company may have membership available under the IPT corporate tier membership program. By checking this box I am asking IPT to see if I qualify for an available membership slot under my company.

Conference Registration Sub-total.....\$

## OPTIONAL Spouse/Social Guest Registration (Badge & Tickets Required)

Guest Package (Sunday & Monday reception, & Tuesday Party) \_\_\_\_\_ # of Tickets @ \$150 each =

Tuesday Party Only \_\_\_\_\_ # of Tickets @ \$100 each =

### List Name, State and E-Mail for all of your spouse/social guests

1.  State:  Relationship:  E-Mail:

2.  State:  Relationship:  E-Mail:

Spouse/Guest Sub-total.....\$

**TOTAL Conference Registration Fee.....\$**

## Payment Information

**Check** Payable to: **Institute for Professionals in Taxation**  
Mail to: **1200 Abernathy Road, NE, Building 600, Suite L-2, Atlanta, GA 30328**

**Credit Card**  Master Card  Visa  AMEX

Card Number: \_\_\_\_\_ Exp. Date (MM/YY): \_\_\_\_\_ CV/Security Code: \_\_\_\_\_

Card Holder Name: \_\_\_\_\_ Signature **(REQUIRED)** : \_\_\_\_\_

Billing Address: \_\_\_\_\_

Name:

**MONDAY, June 24th**

- 1:00-2:00pm**
- Income:** Corporate Income Tax Treatment of Pass- Through Income
  - Sales:** Software, a Digital Product, or a Service, and Is It Taxable?
  - Sales:** The Effects of Changing Systems
  - Sales:** Imposing Gross Receipts Taxes on Taxpayers
  - Sales:** Oil & Gas
  - C&I:** Eastern Updates Strategic changes to Economic Development
  - Property:** E-Commerce: Impact on Industrial and Retail Real Estate
  - Property:** How to Effectively Lobby Property Tax Issues
  - Property:** Identify and Remove Intangibles
  - Property:** Impact of Ownership Change on Taxpayer Property Records

- 2:15-3:15pm**
- C&I:** Central & Western Update strategic changes to Economic Development
  - Income:** Successfully Navigate Tax Audits and Appeals and Minimize Liability
  - Sales:** Exemption Certificates
  - Sales:** 2018-2019 Updates minus Wayfair (Repeated Tues @ 330)
  - Sales:** May the Enforcement (of Local Taxes) Be With You
  - Sales:** Inter-Galactic Taxation of Sales - Start With Global Taxation
  - Property:** Assessing the Cloud: Valuation Challenges
  - Property:** A DIY Guide to Bring Uniformity and Equity
  - Property:** Lease Accounting Standards and Property Tax
  - Property:** Mysteries of Connections and Thriving in Career Growth

- 3:30-4:30pm**
- C&I:** Site Selection: Role of Incentives
  - Sales:** VDA & Amnesty Programs (You're My Only Hope)
  - Sales:** Marketplace Providers
  - Sales:** Indirect Tax Issues Strike Travel & Hospitality
  - Sales:** Leasing
  - Income:** Unitary Combined Reporting
  - Property:** Real Estate Outlook, Recent Economic Trends, & Underlying Property Tax Implications
  - Property:** Effective Personal Property Audit Techniques and Defense
  - Property:** Navigating the Implications of a Purchase Price Allocation
  - Property:** AI and Robotics in Property Tax

**TUESDAY, June 25th**

- 1:00-2:00pm**
- Income:** Industry Panel - Finance/Transportation/ Hospitality
  - Sales:** Wayfair - Year in Review - High Level Review
  - Sales:** Manufacturing and R2&D2: Is the Force with You?
  - Sales:** Becoming a Jedi Master in the Realm of Oil and Gas
  - Sales:** Statistical Sampling: Avoiding Pitfalls that Produce "Wheels Off" Sample Audits
  - Property:** Valuations of Electrical Power Solutions
  - Property:** Latest News from the Texas Legislature
  - Property:** Alternative Dispute Resolution in Property Tax
  - Property & C&I Joint Session:** Fair Market Values in Green Buildings

- 2:15-3:15pm**
- C&I & Sales Joint Session:** Texas Enterprise Zone Incentive Program
  - Sales:** Jedi Training for Unclaimed Property
  - Sales:** How to Manage Audits in Preparation for Litigation
  - Sales:** Hot Topics in Sales & Use Tax for Retailers and Restaurants
  - Income:** Wayfair and Tax Reform - TCJA State Implementation
  - Property:** Proactive Negotiations in Property Tax
  - Property:** Women Rising: Leading the Property Tax Galaxy and Beyond
  - Property:** Software- A View from a Personal Property Tax Perspective
  - Property:** Presenting Complex Legal Concepts to a Lay Tribunal

- 3:30-4:30pm**
- Income:** Apportionment: Slicing A Pie, Without Leaving Room For Seconds
  - C&I:** The Ins and Outs of Transferable Credits
  - Sales:** "Your Eyes Seller Can Deceive You. Don't Trust Them."
  - Sales:** Create a Tax-Advantaged Supply Chain
  - Sales:** Wayfair's Impact on Service Industries - Advanced Session
  - Sales:** 2018-2019 Updates minus Wayfair (Repeated Tues @ 330)
  - Property:** Appraiser Selection, Expert Witness Selection
  - Property:** Space Oddity - Exploring the Valuation of Mall Anchors
  - Property:** The Hitchhiker's Guide to Property Tax Automation
  - Property:** Defining Real and Personal Property in Two Tax Languages

New Member/First -Time Attendee/Young Professional Welcome Orientation. I would like to connect with an active IPT Member at the Welcome Session to learn more about IPT and meet other members. If this is your first IPT symposium/conference or you are new to this profession, we cordially invite you to join us prior to the Opening Reception to meet IPT Leadership and enjoy one on one time with other IPT members 5:00 - 5:30pm Sunday June 23, 2019.