

# 2018 IPT Annual Conference Registration Form

JW Marriott & The Douglas Hotels At Parq Vancouver \* Vancouver, BC \* June 24-27, 2018

## Personal Information

Full Name:  Mr  Ms \_\_\_\_\_ Badge Name : \_\_\_\_\_  
Title: \_\_\_\_\_ Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip : \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_

## Conference Registration - \*Fee covers Breakfasts, Lunches, Receptions, Tuesday Dinner and Refreshment Breaks

By May 25th (Fee Increases \$50 After this Date)

IPT Member registration (Personally holding membership)  \$695

Non-Member registration (NOT holding membership, but the company has IPT member)  \$1195

Consultant Membership \$375 + Registration Fee  \$1070

*I work for a consulting company that already has IPT members, so I am enclosing my Consultant Membership Application with the non-refundable \$375 dues to make me eligible for the appropriate member registration fee.*

**Corporate Membership** - I am not a member of IPT, but my company may have membership available under the IPT corporate tier membership program. By checking this box I am asking IPT to see if I qualify for an available membership slot under my company.

Conference Registration Sub-total.....\$

## OPTIONAL Spouse/Social Guest Registration (Badge & Tickets Required)

Guest Package (Sunday & Monday reception, & Tuesday dinner) \_\_\_\_\_ # of Tickets @ \$150 each =

Tuesday Night Dinner Only \_\_\_\_\_ # of Tickets @ \$100 each =

Monday Walking Tour – (minimum attendance required for tour to occur) \_\_\_\_\_ # of Tickets @ \$25 each =

### List Name, State and E-Mail for all of your spouse/social guests

1.  State:  Relationship:  E-Mail:

2.  State:  Relationship:  E-Mail:

Spouse/Guest Sub-total.....\$

**TOTAL Conference Registration Fee.....\$**

## Payment Information

**Check** Payable to: **Institute for Professionals in Taxation**  
Mail to: **1200 Abernathy Road, NE, Building 600, Suite L-2, Atlanta, GA 30328**

**Credit Card**  Master Card  Visa  AMEX

Card Number: \_\_\_\_\_ Exp. Date (MM/YY): \_\_\_\_\_ CV/Security Code: \_\_\_\_\_

Card Holder Name: \_\_\_\_\_ Signature **(REQUIRED)** : \_\_\_\_\_

Billing Address: \_\_\_\_\_

Name: \_\_\_\_\_

**MONDAY, June 25th**

- 1:00-2:00pm**
- Income:** State Implications of Federal Partnership Rules
  - Sales:** Changing Nexus - Quill? (Repeated Tuesday @1)
  - Sales:** Sourcing Software, Cloud Services & Digital Goods
  - Sales:** Canadian Tax Issues 101
  - Sales:** Western Updates from Local Experts
  - Property & C&I Joint Session:** Property Tax Incentives
  - Property:** Case Study of California Software Exemption
  - Property:** Confronting Myths About Change
  - Property:** Personal Property Taxation
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- 2:15-3:15pm**
- C&I:** ASC 740 - Account for Incentives
  - Income:** Market Based Sourcing
  - Sales:** 2018 Developments in S&U Tax (Repeated Wed @ 830)
  - Sales:** Taxability of Digital Goods/Services (Repeated Tues @ 215)
  - Sales:** Cross-Border Canadian Sales Tax
  - Sales:** Sampling: Big Data, Big IDRs & Big Unknowns
  - Property:** Mergers & Acquisitions
  - Property:** Cost Approach (Repeated at 3:30)
  - Property:** Is it Real or Personal Property?
  - Property:** Implications of Defining Value
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- 3:30-4:30pm**
- C&I:** Central & West Incentives Update
  - Income:** Back to Basics
  - Sales:** Navigating S/U Tax Protest & Appeals (Repeated Tues @ 330)
  - Sales:** ASC 450 (Repeated Tues @ 1)
  - Sales:** Managing an Audit -Advanced
  - Sales:** Automation & AI (Repeated Tues @ 215)
  - Property:** Taking Your Tax Disputes to Bankruptcy Court
  - Property:** What to do with Omitted Property
  - Property:** Special Purpose Property - Landfill Valuation
  - Property:** Cost Approach (Repeated from 2:15)

**TUESDAY, June 26th**

- 1:00-2:00pm**
- Income:** Alternative Apportionment
  - Sales:** Changing Nexus - Quill? (Repeated from Mon @1)
  - Sales:** ASC 450 (Repeated from Mon @ 330)
  - Sales:** Retailers & Restaurants
  - Sales:** Local Taxes
  - Property & C&I Joint Session:** Property T Considerations - Site Selection
  - Property:** Supply Chain Logistics' Influence on Industrial Site Selection
  - Property:** Property Tax Issues of British Columbia & Vancouver
  - Property:** IPT Sponsored Research - Retail Big Box Valuation Issues
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- 2:15-3:15pm**
- C&I:** Eastern Region Incentives Update
  - Sales:** M&A Considerations in a Post Physical Presence Nexus World
  - Sales:** Automation & AI (Repeated from Mon @ 330)
  - Sales:** Taxability of Digital Goods/Services (Repeated from Mon @ 215)
  - Sales:** Manufacturing - Maximize Tax Savings Opportunities
  - Income:** Federal Tax Reform
  - Property:** Property Taxes in Boomtowns and the Gig Economy
  - Property:** Legislative Response to Property Tax Issues - A True Story
  - Property:** Beyond the Value Box - Using Uniformity to Win
  - Property:** I'm Property Too - Inventory Reporting
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- 3:30-4:30pm**
- C&I & Sales Joint Session:** Deep Dive - Sales Tax Rebate Incentive
  - Sales:** Exemption Certificate Management & Drop Shipments
  - Sales:** Tax Qui Tam & Class Action Lawsuits
  - Sales:** Navigating S/U Tax Protest & Appeals (Repeated from Mon @ 330)
  - Income:** Basic Restructuring - State Tax Considerations w/ S&U Taxes
  - Property:** Expert Witness
  - Property:** New Leasing Standards
  - Property:** Retail Roundtable
  - Property:** Hotel/Motels Roundtable
  - Property:** Healthcare Roundtable
  - Property:** High Tech Roundtable

**WEDNESDAY, June 27th**

- 8:30-9:30am**
- Income: & C&I Joint Session:** Income Tax Credits Documentation
  - Sales:** 2018 Developments in S&U Tax (Repeated from Mon @ 215)
  - Property:** Litigating the Income Approach
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- 9:45-10:45am**
- Sales & C&I: Joint Session:** What do I do Now? Managing Sales Tax Incentive Program Compliance
  - Income:** State Payroll Audits
  - Property:** 3 Views on Training the Property Tax Professional: Corporate, Taxpayer Advocate & Government

New Member/First -Time Attendee/Young Professional Welcome Orientation. I would like to connect with an active IPT Member at the Welcome Session to learn more about IPT and meet other members. If this is your first IPT symposium/conference or you are new to this profession, we cordially invite you to join us prior to the Opening Reception to meet IPT Leadership and enjoy one on one time with other IPT members 5:00 - 5:30pm Sunday June 24, 2018.