

2017 IPT Annual Conference Registration Form

The Westin Charlotte * Charlotte, North Carolina * July 9 - 12, 2017

Personal Information

Full Name: Mr Ms _____ Badge Name : _____
Title: _____ Company: _____
Address: _____
City: _____ State: _____ Zip : _____
Phone: _____ Fax: _____
E-mail: _____

Conference Registration - *Fee covers Breakfasts, Lunches, Receptions, Tuesday Dinner and Refreshment Breaks

	By June 12	After June 12
IPT Member registration (Personally holding membership)	<input type="radio"/> \$695	<input type="radio"/> \$745
Non-Member registration (NOT holding membership, but the company has IPT member)	<input type="radio"/> \$945	<input type="radio"/> \$995

JOIN TODAY! Become a member (dues are non-refundable) to be eligible for the lower registration fee!

Associate Membership \$275 (My Company already has IPT Members) + Member Registration fee \$970 \$1020

Choose Discipline of Membership

Conference Registration Sub-total.....\$

OPTIONAL Spouse/Social Guest Registration (Badge & Tickets Required)

Sunday Reception	# of Tickets @ \$35 each = _____	<input type="text"/>
Monday Reception	# of Tickets @ \$35 each = _____	<input type="text"/>
Tuesday Night Dinner	# of Tickets @ \$100 each = _____	<input type="text"/>
Continental Breakfast (Mon-Wed)	# of Tickets @ \$30 each = _____	<input type="text"/>

List Name, State and E-Mail for all of your spouse/social guests

1. State: Relationship: E-Mail:

2. State: Relationship: E-Mail:

Spouse/Guest Sub-total.....\$

TOTAL Conference Registration Fee.....\$

Payment Information

Check Payable to: **Institute for Professionals in Taxation**
Mail to: **1200 Abernathy Road, NE, Building 600, Suite L-2, Atlanta, GA 30328**

Credit Card Master Card Visa AMEX

Card Number: _____ Exp. Date (MM/YY): _____ CV/Security Code: _____

Card Holder Name: _____ Signature **(REQUIRED)** : _____

Billing Address: _____

Name: _____

MONDAY, July 10th

- 1:00-2:00pm**
- Income:** Nuts & Bolts: Getting Back to Basics
 - Sales:** Working in the Cloud (Repeated Tuesday @ 215)
 - Sales:** Taxing Construction: Irreparable Consequences?
 - Sales:** "And the 2017 Award for Best Gross Receipts Tax Goes To..."
 - Sales:** Shift in NC Sales Tax Landscape: Service Contracts & RMI
 - Property:** Valuation Mistakes with Data Centers
 - Property:** Misunderstanding Intangible Assets & Real Estate
 - Property:** Writing to Assessors, Courts & Opposing Counsel
 - C&I:** Retention & Capital Expansion Incentives
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- 2:15-3:15pm**
- C&I:** West Update: Evolution of Tax Credits & Alternative Financing
 - Income:** "Transportation Industry: Traveling Thru Taxes"
 - Sales:** States Attempt Bump and Run to Overturn Quill
 - Sales:** Accelerate Your Indirect Tax Process Through Automation
 - Sales:** Voluntary Disclosure Agreement & Amnesty
 - Sales:** Managing People & Technology
 - Property:** Emerging Trends Toward the Taxation of Non-Profits
 - Property:** Evolution of Big Box Quagmire (Repeated at 3:30)
 - Property:** Integrating Technology/Software Into Your Process
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- 3:30-4:30pm**
- C&I:** Economic Impact Modeling
 - Sales:** Leasing & Financing Don't "Rent To Own" Sales Tax Problems
 - Sales:** Ever Changing Tax Law - What's New
 - Sales:** The Raw in Raw Materials (Repeated Tuesday @ 330)
 - Property:** Evolution of Big Box Quagmire (Repeated from 2:15)
 - Property:** Southeast Current Topics & Emerging Issues
 - Sales & Property:** Joint Session: Tax Planning & Tax Policy
 - Income:** State Tax Treatment of Sales of Partnerships & LLC

TUESDAY, July 11th

- 1:00-2:00pm**
- C&I:** Central Region Update
 - Sales:** Changes in Unclaimed Property Law
 - Sales:** Sales & Use Tax Developments in 2017
 - Sales:** Bad Debts: Contractual Terms & Sales Tax Intersect
 - Income:** Mergers & Acquisitions: Lap One
 - Property:** Valuation Issues Affecting Branch Banks
 - Property:** M&A Proves Reflect Fair Market Value for Ad Valorem Tax
 - Property:** Prescriptions for the Refinery Valuation Headache
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- 2:15-3:15pm**
- C&I:** International Economic Development Incentives
 - Sales:** Working in the Cloud (Repeated from Monday @ 1:00)
 - Sales:** Risks of Over & Under Collecting Tax
 - Sales:** Financial Importance of Properly Managing Global VAT
 - Sales:** M&A for Sales & Use Tax
 - Income:** Mergers & Acquisitions: Lap Two
 - Property:** Golf Course Properties - Avoid Capturing Intangible Value
 - Property:** Big Box Real Property for Assessment Purposes (Repeated @ 330)
 - Property:** Turning the Tables on Jurisdictions & Assessors
 - Property:** Cost Segregation Studies
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- 3:30-4:30pm**
- C&I:** Transparency & Disclosure in Tax Credits & Incentives
 - Sales:** Managed Audits, Voluntary Disclosures, Settlement & More
 - Sales:** The Raw in Raw Materials (Repeated from Monday @ 4:00)
 - Sales:** Sampling
 - Sales:** Officer Liability
 - Income:** Mergers & Acquisitions Part 3: Combined Reporting
 - Property:** Inventory Reporting & Valuation
 - Property:** Data Driven Decisions
 - Property:** Big Box Real Property for Assessment Purposes (Repeated from 2:15)

WEDNESDAY, June 15th

- 8:30-9:30am**
- C&I:** East Region Update
 - Income:** Foreign Source Income
 - Property:** Successful Use of Pre-Trial Discovery & Dispositive Motions in Property Tax Practice
 - Sales:** ASC 450
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- 9:45-10:45am**
- C&I:** Enterprise Zones
 - Sales:** Compliance Process
 - Property:** Intangible Value in Valuation of Billboards & Other Property
 - Income:** Issues Unique to the Financial Industry
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- 11:00-Noon**
- Property & C&I Joint Session:** ID & Secure Property Tax Incentives
 - Income & Sales Joint Session:** Navigating Protests & Appeals

New Member/First-Time Attendee/Young Professional Welcome Orientation. I would like to connect with an active IPT Member at the Welcome Session to learn more about IPT and meet other members. If this is your first IPT symposium/conference or you are new to this profession, we cordially invite you to join us prior to the Opening Reception to meet IPT Leadership and enjoy one on one time with other IPT members 5:00 - 5:30pm Sunday July 9, 2017.

Profile Development:

The following information is collected to develop a participant profile and a statistical record of the group. Individual responses will be kept completely confidential.

1. Is this your first IPT Conference? Yes No

2. Age (Optional): 20-30 31-40 41-50 51-60 61+

3. Education: No College Some College Associate Baccalaureate Advanced

4. Years of Tax Experience: Sales Tax Property Tax Credits & Incentives
Income Tax VAT

5: State Bar/Attorney/CPA & State Licensed 5b: Texas Property Tax Consultant License Number

5a: Other Organizations Certified or Licensed

6. Type of Industry (Select all that Apply):

- | | | |
|--|--|--|
| <input type="checkbox"/> Accounting | <input type="checkbox"/> Financial | <input type="checkbox"/> Oil & Gas |
| <input type="checkbox"/> Appraising | <input type="checkbox"/> Health Care | <input type="checkbox"/> Retail Distribution |
| <input type="checkbox"/> Consulting | <input type="checkbox"/> Hospitality | <input type="checkbox"/> Real Estate |
| <input type="checkbox"/> Communication | <input type="checkbox"/> Insurance | <input type="checkbox"/> Technology |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Information Service | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Energy | <input type="checkbox"/> Legal Service | <input type="checkbox"/> Transportation |
| <input type="checkbox"/> Entertainment Industry | <input type="checkbox"/> Leasing | <input type="checkbox"/> Utility |
| <input type="checkbox"/> Food Service/Restaurant | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Wholesale |
| | | <input type="checkbox"/> Waste Management |

IPT is accredited by NASBA for CPE purposes. IPT files a continuing Legal Education (CLE) application with the state in which the program is held. Any fee imposed by an individual state based on an individual's credit hours is the responsibility of the individual

General Information:

All registrations must be paid in full within 3 weeks of acceptance and prior to the Conference. Payments may be made by check or credit card (AMEX, Visa or MasterCard). Registration form and payment can be submitted one of four ways:

Online Registration: www.ipt.org -OR-

Scan and Email to: Toby Miller at tmiller@ipt.org -OR-

Fax to: 404-240-2315 -OR-

Mail to the IPT office: Institute for Professionals in Taxation

1200 Abernathy Road, NE, Suite L-2, Atlanta, Georgia 30328

The Conference registration fee includes educational program expenses, pre-session continental breakfasts, lunches, receptions, refreshment breaks and Conference materials. All spouse/social guests are charged fees based on what they attend.

Payments received after June 12, 2017, will be subject to a \$50 surcharge. There is also a substitution charge of \$40 before June 12, 2017, or \$50 after that date (substitute registrants must be from the same company as the person whom they are replacing.) Refunds, subject to a \$100 cancellation fee, will be made upon written notification of cancellation, which must be received by June 5, 2017, 5:00 pm ET. Should you have any questions, please call 404-240-2300 or e-mail the Registrar, Toby Miller, at tmiller@ipt.org.