

# 2017 IPT Annual Conference Registration Form

The Westin Charlotte \* Charlotte, North Carolina \* July 9 - 12, 2017

## Personal Information

Full Name:  Mr  Ms \_\_\_\_\_ Badge Name : \_\_\_\_\_  
Title: \_\_\_\_\_ Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip : \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
E-mail: \_\_\_\_\_

## Conference Registration - \*Fee covers Breakfasts, Lunches, Receptions, Tuesday Dinner and Refreshment Breaks

	By June 12	After June 12
IPT Member registration (Personally holding membership)	<input type="radio"/> \$695	<input type="radio"/> \$745
Non-Member registration (NOT holding membership, but the company has IPT member)	<input type="radio"/> \$945	<input type="radio"/> \$995

**JOIN TODAY! Become a member (dues are non-refundable) to be eligible for the lower registration fee!**

Associate Membership \$275 (My Company already has IPT Members) + Member Registration fee  \$970  \$1020

Choose Discipline of Membership

Conference Registration Sub-total.....\$

## OPTIONAL Spouse/Social Guest Registration (Badge & Tickets Required)

Sunday Reception	# of Tickets @ \$35 each =	.....	<input type="text"/>
Monday Reception	# of Tickets @ \$35 each =	.....	<input type="text"/>
Tuesday Night Dinner	# of Tickets @ \$100 each =	.....	<input type="text"/>
Continental Breakfast (Mon-Wed)	# of Tickets @ \$30 each =	.....	<input type="text"/>

## List Name, State and E-Mail for all of your spouse/social guests

1.  State:  Relationship:  E-Mail:

2.  State:  Relationship:  E-Mail:

Spouse/Guest Sub-total.....\$

**TOTAL Conference Registration Fee.....\$**

## Payment Information

**Check** Payable to: **Institute for Professionals in Taxation**  
Mail to: **1200 Abernathy Road, NE, Building 600, Suite L-2, Atlanta, GA 30328**

**Credit Card**  Master Card  Visa  AMEX

Card Number: \_\_\_\_\_ Exp. Date (MM/YY): \_\_\_\_\_ CV/Security Code: \_\_\_\_\_

Card Holder Name: \_\_\_\_\_ Signature **(REQUIRED)** : \_\_\_\_\_

Billing Address: \_\_\_\_\_

Name:

**MONDAY, July 10th**

- 1:00-2:00pm**  **Income:** Nuts & Bolts: Getting Back to Basics  **Property:** Valuation Mistakes with Data Centers  
 **Sales:** Working in the Cloud (Repeated Tuesday @ 215)  **Property:** Cap Rate Development  
 **Sales:** Taxing Construction: Irreparable Consequences?  **Property:** Writing to Assessors, Courts & Opposing Counsel  
 **Sales:** "And the 2017 Award for Best Gross Receipts Tax Goes To..."  **C&I:** Retention & Capital Expansion Incentives  
 **Sales:** Shift in NC Sales Tax Landscape: Service Contracts & RMI
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- 2:15-3:15pm**  **C&I:** West Update: Evolution of Tax Credits & Alternative Financing  **Property:** Emerging Trends Toward the Taxation of Non-Profits  
 **Income:** "Transportation Industry: Traveling Thru Taxes"  **Property:** Evolution of Big Box Quagmire (Repeated at 3:30)  
 **Sales:** Nexus  **Property:** Integrating Technology/Software Into Your Process  
 **Sales:** Accelerate Your Indirect Tax Process Through Automation  
 **Sales:** Voluntary Disclosure Agreement & Amnesty  
 **Sales:** Managing People & Technology
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- 3:30-4:30pm**  **C&I:** Economic Impact Modeling  **Property:** Evolution of Big Box Quagmire (Repeated from 2:15)  
 **Sales:** Leasing & Equipment Financing  **Property:** Southeast Current Topics & Emerging Issues  
 **Sales:** Ever Changing Tax Law - What's New  **Sales & Property:** Joint Session: Tax Planning & Tax Policy  
 **Sales:** The Raw in Raw Materials (Repeated Tuesday @ 330)  **Income:** State Tax Treatment of Sales of Partnerships & LLC

**TUESDAY, July 11th**

- 1:00-2:00pm**  **C&I:** Central Region Update  **Property:** Valuation Issues Affecting Branch Banks  
 **Sales:** Changes in Unclaimed Property Law  **Property:** M&A Proves Reflect Fair Market Value for Ad Valorem Tax  
 **Sales:** Ten Most Important Sales & Use Tax Cases  **Property:** Prescriptions for the Refinery Valuation Headache  
 **Sales:** Bad Debts: Contractual Terms & Sales Tax Intersect  
 **Income:** Mergers & Acquisitions: Lap One
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- 2:15-3:15pm**  **C&I:** International Economic Development Incentives  **Income:** Mergers & Acquisitions: Lap Two  
 **Sales:** Working in the Cloud (Repeated from Monday @ 1:00)  **Property:** Golf Course Properties - Avoid Capturing Intangible Value  
 **Sales:** Risks of Over & Under Collecting Tax  **Property:** Big Box Real Property for Assessment Purposes (Repeated @ 330)  
 **Sales:** Financial Importance of Properly Managing Global VAT  **Property:** Turning the Tables on Jurisdictions & Assessors  
 **Sales:** M&A for Sales & Use Tax  **Property:** Cost Segregation Studies
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- 3:30-4:30pm**  **C&I:** Transparency & Disclosure in Tax Credits & Incentives  **Income:** Mergers & Acquisitions Part 3: Combined Reporting  
 **Sales:** Managed Audits, Voluntary Disclosures, Settlement & More  **Property:** Inventory Reporting & Valuation  
 **Sales:** The Raw in Raw Materials (Repeated from Monday @ 4:00)  **Property:** Data Driven Decisions  
 **Sales:** Sampling  **Property:** Big Box Real Property for Assessment Purposes (Repeated from 2:15)  
 **Sales:** Officer Liability

**WEDNESDAY, June 15th**

- 8:30-9:30am**  **C&I:** East Region Update  **Property:** Successful Use of Pre-Trial Discovery & Dispositive Motions in Property Tax Practice  
 **Income:** Foreign Source Income  **Sales:** ASC 450
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- 9:45-10:45am**  **C&I:** Enterprise Zones  **Property:** Intangible Value in Valuation of Billboards & Other Property  
 **Sales:** Compliance Process  **Income:** Issues Unique to the Financial Industry
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- 11:00-Noon**  **Property & C&I Joint Session:** ID & Secure Property Tax Incentives  **Income & Sales Joint Session:** Navigating Protests & Appeals

New Member/First-Time Attendee/Young Professional Welcome Orientation. I would like to connect with an active IPT Member at the Welcome Session to learn more about IPT and meet other members. If this is your first IPT symposium/conference or you are new to this profession, we cordially invite you to join us prior to the Opening Reception to meet IPT Leadership and enjoy one on one time with other IPT members 5:00 - 5:30pm Sunday July 9, 2017.

## Profile Development:

The following information is collected to develop a participant profile and a statistical record of the group. Individual responses will be kept completely confidential.

1. Is this your first IPT Conference?  Yes  No

2. Age (Optional):  20-30  31-40  41-50  51-60  61+

3. Education:  No College  Some College  Associate  Baccalaureate  Advanced

4. Years of Tax Experience: Sales Tax  Property Tax  Credits & Incentives   
Income Tax  VAT

5: State Bar/Attorney/CPA & State Licensed  5b: Texas Property Tax Consultant License Number

5a: Other Organizations Certified or Licensed

6. Type of Industry (Select all that Apply):

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|--|--|--|
| <input type="checkbox"/> Accounting              | <input type="checkbox"/> Financial           | <input type="checkbox"/> Oil & Gas           |
| <input type="checkbox"/> Appraising              | <input type="checkbox"/> Health Care         | <input type="checkbox"/> Retail Distribution |
| <input type="checkbox"/> Consulting              | <input type="checkbox"/> Hospitality         | <input type="checkbox"/> Real Estate         |
| <input type="checkbox"/> Communication           | <input type="checkbox"/> Insurance           | <input type="checkbox"/> Technology          |
| <input type="checkbox"/> Construction            | <input type="checkbox"/> Information Service | <input type="checkbox"/> Telecommunications  |
| <input type="checkbox"/> Energy                  | <input type="checkbox"/> Legal Service       | <input type="checkbox"/> Transportation      |
| <input type="checkbox"/> Entertainment Industry  | <input type="checkbox"/> Leasing             | <input type="checkbox"/> Utility             |
| <input type="checkbox"/> Food Service/Restaurant | <input type="checkbox"/> Manufacturing       | <input type="checkbox"/> Wholesale           |
|  |  | <input type="checkbox"/> Waste Management    |

IPT is accredited by NASBA for CPE purposes. IPT files a continuing Legal Education (CLE) application with the state in which the program is held. Any fee imposed by an individual state based on an individual's credit hours is the responsibility of the individual

### General Information:

All registrations must be paid in full within 3 weeks of acceptance and prior to the Conference. Payments may be made by check or credit card (AMEX, Visa or MasterCard). Registration form and payment can be submitted one of four ways:

**Online Registration:** [www.ipt.org](http://www.ipt.org) -OR-

**Scan and Email to:** Toby Miller at [tmiller@ipt.org](mailto:tmiller@ipt.org) -OR-

**Fax to:** 404-240-2315 -OR-

**Mail to the IPT office:** Institute for Professionals in Taxation

1200 Abernathy Road, NE, Suite L-2, Atlanta, Georgia 30328

The Conference registration fee includes educational program expenses, pre-session continental breakfasts, lunches, receptions, refreshment breaks and Conference materials. All spouse/social guests are charged fees based on what they attend.

Payments received after June 12, 2017, will be subject to a \$50 surcharge. There is also a substitution charge of \$40 before June 12, 2017, or \$50 after that date (substitute registrants must be from the same company as the person whom they are replacing.) Refunds, subject to a \$100 cancellation fee, will be made upon written notification of cancellation, which must be received by June 5, 2017, 5:00 pm ET. Should you have any questions, please call 404-240-2300 or e-mail the Registrar, Toby Miller, at [tmiller@ipt.org](mailto:tmiller@ipt.org).