



Advanced Income Tax Seminar
Advanced Sales/Use Tax Seminar
Advanced Property Tax Seminar

March 27 — 31, 2006
Grand Hyatt Atlanta in Buckhead
Atlanta, Georgia



Advanced Income, Sales/Use & Property Tax Seminars

Grand Hyatt Atlanta in Buckhead, Atlanta, Georgia
March 27 – March 31, 2006

Sponsors:

American Bar Association, Section of Taxation and the Institute for Professionals in Taxation

Please join us! The American Bar Association, Section of Taxation and the Institute for Professionals in Taxation have joined forces again to present another key opportunity for continuing professional education in one of America's most vibrant cities.

Chair, ABA Section of Taxation:

Dennis B. Drapkin, Esq., Jones Day, Dallas, TX

President, Institute for Professionals in Taxation:

Carolyn L. Elerson, CMI, FedEx Corporate Services, Memphis, TN

ABA State & Local Taxes Committee Chairperson:

Stephanie Anne Lipinski Galland, Esq., Thompson Coburn LLP, Washington, DC

ABA Liaison to IPT:

William B. Prugh, Esq., Shughart Thomson & Kilroy, P.C., Kansas City, MO

Local Host:

J. Whitney Compton, Esq., Compton & Associates, LLP, Marietta, GA

ADVANCED INCOME TAX SEMINAR

Co-Chairs:

Janette M. Lohman, Esq., CMI, CPA, Thompson Coburn LLP, St. Louis, MO

Cass D. Vickers, Esq., CMI, Vickers Madsen & Goldman, LLP, Tallahassee, FL

Members:

William M. Backstrom, Jr., Esq., Jones Walker LLP, New Orleans, LA

Gregg D. Barton, Esq., Perkins Coie LLP, Seattle, WA

Arthur R. Rosen, Esq., McDermott Will & Emery LLP, New York, NY

Lee A. Zoeller, Esq., CMI, Dechert LLP, Philadelphia, PA

ADVANCED SALES/USE TAX SEMINAR CO-CHAIRS

J. Whitney Compton, Esq., Compton & Associates, LLP, Marietta, GA

Stephanie Anne Lipinski Galland, Esq., Thompson Coburn LLP, Washington, DC

Kenneth W. Helms, CMI, InterContinental Hotels Group, Atlanta, GA

H. Michael Madsen, Esq., Vickers Madsen & Goldman, LLP, Tallahassee, FL

William B. Prugh, Esq., Shughart Thomson & Kilroy, P.C., Kansas City, MO

Stewart M. Weintraub, Esq., Schnader Harrison Segal & Lewis, LLP, Philadelphia, PA

ADVANCED PROPERTY TAX SEMINAR CO-CHAIRS

Edward Kliewer, III, Esq., Fulbright & Jaworski L.L.P., San Antonio, TX

Stewart M. Weintraub, Esq., Schnader Harrison Segal & Lewis, LLP, Philadelphia, PA

SCOPE AND PURPOSE

The ABA/IPT Advanced Income, Advanced Sales/Use, and Advanced Property Tax Seminars are designed for attorneys, accountants, tax directors, state and local tax managers, commercial and industrial property managers, and others interested in income, sales, use, and ad valorem taxation of property.

The increasing burden of income, state and local sales, use, and property taxes throughout the country requires an increasingly greater knowledge and understanding by those professionals who are responsible for managing and minimizing this burden. In addition, businesses must now focus more on the process for evaluating and selecting professionals who are needed to contest state and local tax matters. Over the course of five days comprising of three seminars, a distinguished and multidisciplinary faculty, including appraisers, government and private sector tax officials, tax managers, and state and local tax attorneys, will lead you in the practical examination of current state and local tax issues facing different businesses and industries. The program devotes substantial time to current issues in the field and to practical solutions to recurring difficulties in handling and winning a state and local tax appeal.

The faculty will address issues common to income, sales, use, and property tax cases in all jurisdictions with an emphasis on those issues that apply generally to state and local tax appeals throughout the country. Audience participation will be strongly encouraged, and some working knowledge of state and local tax matters is important for those who wish to get the full benefit of the program.

TUITION

Tuition includes admission to the program, written materials, reception, lunches, and continental breakfasts. Register early and save! **In advance:** \$450 per seminar, \$825 for two seminars and \$1,250 for all three seminars; **on-site:** \$475 per seminar, \$850 for two seminars and \$1,275 for all three seminars. All registrations must be accompanied by tuition payment in the form of a check or credit card number. Mail this form along with your credit card number or check made payable to the ABA Section of Taxation at: ABA/IPT Advanced Income, Sales/Use & Property Tax Seminar, ABA Section of Taxation, 740 15th Street, NW, Washington, DC 20005; or fax to ABA Section of Taxation, (202) 662-8682.

REGISTRATION DEADLINE

All seminar registrations must be received by **March 20, 2006**. Please note that registrations are limited and will be granted on a first-come, first-served basis.

COURSE MATERIALS

Written course materials will be distributed to all registrants at the meeting. A limited supply of extra copies will be available for purchase after the meeting.

REFUND POLICY

All requests for refunds must be received in writing by **March 20, 2006**. No refunds will be approved after that date; however, substitute registrants are welcome. To request a refund or a substitution, please send your written request to the ABA Registrar by fax to 202-662-8682 or e-mail at tankc@staff.abanet.org. All requests for substitutions must be received in writing by March 20, 2006.

HOTEL ACCOMMODATIONS

Please note that the hotel reservation deadline is February 24, 2006. **Requests for accommodations after that date, or sooner if the block sells out, cannot be ensured.** A block of sleeping rooms has been reserved for the ABA/IPT program at the Grand Hyatt Atlanta in Buckhead, 3300 Peachtree Road, Atlanta, Georgia. You may make reservations directly with the hotel by phone at 404-237-1234 or you may fax the form found at the back of this brochure to 404-233-5686. Be sure to mention that you are with the ABA/IPT seminar for our negotiated room rates.

PARKING:

Indoor valet parking is \$22 per day, including in/out privileges. Self-parking is available adjacent to the hotel at a cost of \$15 per day.

TRANSPORTATION:

Transportation to and from the airport is available through the **Atlanta Link Shuttle Service**. The Atlanta Link customer service booth is located in the South Terminal at ground transportation. The fee is \$20 per person one way or \$36 per person round trip. The hotel concierge can arrange for shuttle service from the Grand Hyatt to the airport or call Atlanta Link at 404-524-3400. **MARTA** (Metropolitan Atlanta Rapid Transit Authority) has a train station located right off the baggage claim area in the South Terminal and costs \$1.75 per person one way. A token must be purchased when leaving the baggage claim area. Take the Northbound train marked North to North Springs. Get off at the Buckhead Station N7 stop. After exiting the train, take the stairs or elevator up to Peachtree Road South. The Grand Hyatt is two blocks from the Buckhead Station stop. Guests can call the hotel at 404-358-2454 to have a courtesy vehicle pick them up at the station. Taxi fare from the airport to the Hyatt is approximately \$35.

The Hotel provides complimentary transportation to areas within 2 miles of the hotel.

IMPORTANT: We cannot be responsible for hotel charges incurred due to no-shows, late arrivals or early departures. You may incur a penalty if you do not make the hotel aware of your change of plans at least 72 hours prior to your scheduled time of arrival. It is very important that you arrive on the arrival date indicated on your reservation form or you will be charged one night's stay and your reservations will be canceled. Also, please remember to confirm your departure dates upon arrival.

CONTINUING EDUCATION CREDIT

Continuing education credit for this program is available for tax professionals, attorneys, accountants, and appraisers.

Questions concerning CLE (continuing legal education) credit for attendance at this or any ABA program should be directed to the ABA Section of Taxation Office at 740 15th Street NW, Washington, DC 20005, telephone (202) 662-8670. Questions concerning continuing professional education (CPE) credit should be directed to IPT, telephone (404) 240-2300.

Upon submittal of the appropriate continuing education form, registrants attending the Income Tax Seminar will receive approximately 12 continuing education credits; those attending the Sales and Use Tax Seminar will receive approximately 14 and those attending the Property Tax Seminar will also receive approximately 14 continuing education credits for full attendance based on a 50-minute credit hour.

The Advanced Property Tax Seminar has 60 minutes of ethics which would apply to the IPT Continuing Education requirement and may be applicable for other continuing education requirements.

The Institute's designated members (CMIs) will receive hour-for-hour continuing education credits towards their requirements for actual session attendance (based on a 50-minute credit hour).

The Institute is also registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417. Website: www.nasba.org.

Prerequisites: None
Program Level: Multiple
Field of Study: Taxation
Instructional Method: Group Live
Advance Preparation Required: None

CMI DESIGNATION

IPT's designation, "Certified Member of the Institute" (CMI), is available to individuals who meet the certification requirements and have been either a property tax or a sales tax member of the Institute in good standing for at least one year. The purpose of this certification program is to further the professional development of IPT members. The major requirements are property or sales tax administration experience, attendance at IPT tax schools plus other educational coursework, and successful completion of both written and oral examinations.

VISIT US ON THE WEB!

For the latest schedule and information about upcoming activities, visit us on the Web:

ABA Section of Taxation: www.abanet.org/tax/

Institute for Professionals in Taxation: www.ipt.org/

AGENDA FOR ADVANCED INCOME TAX SEMINAR

Monday, March 27, 2006

- 7:30am-8:30am** **Registration and Continental Breakfast**
- 8:30am-8:45am** **Welcome and Introduction:**
IPT President:
Carolyn L. Elerson, CMI, Manager, Sales & Use Tax, FedEx Corporate Services, Memphis, TN
ABA State and Local Tax Committee Chairperson:
Stephanie Anne Lipinski Galland, Esq., Partner, Thompson Coburn LLP, Washington, DC
- 8:45am-10:15am** **Addressing Troublesome Issues in Computing the Three Factors**
Moderator:
Lee A. Zoeller, Esq., CMI, Partner, Dechert LLP, Philadelphia, PA
Speakers:
Kendall L. Houghton, Esq., Partner, Sutherland Asbill & Brennan, LLP, Washington, D.C.
Bartley B. Baer, Esq., Principal, Deloitte Tax LLP, San Francisco, CA
- 10:30am-12 Noon** **What Constitutes Unfair Apportionment? A Critical Review of Alternate Types of Statutory Apportionment Methods**
Moderator:
Janette M. Lohman, Esq., CMI, CPA, Partner, Thompson Coburn LLP, St. Louis, MO
Speakers:
Lynn A. Gandhi, Esq., CPA, Office of the General Counsel - Director, Tax, Automotive Component Holdings, LLC, Van Buren Township, MI
Margaret C. Wilson, Esq., Partner, McDermott Will & Emery LLP, New York, NY,
- 12 Noon-12:30pm** **Lunch**
- 12:30pm-1:00pm** **After Lunch Presentation:**
Income Tax Incentives after Cuno: A Review of States' Transferable Income Tax Credits
Introduction:
William M. Backstrom, Jr., Esq., Partner, Jones Walker LLP, New Orleans, LA
Speaker:
Pres Kabacoff, Esq., Chief Executive Officer and Co-Chairman of the Board of Directors, HRI Properties, Houma, LA
- 1:30pm-3:00pm** **Is There Any Relief from Fair Apportionment Unfairly Applied or Unfair Apportionment? - A Critical Review of Discretionary Apportionment Method Issues**
Moderator:
Gregg D. Barton, Esq., Partner, Perkins Coie LLP, Seattle, WA
Speakers:
Marilyn J. Harbur, Esq., Senior Assistant Attorney General, Oregon Department of Justice, General Counsel Division, Tax and Finance Section, Salem, OR
Craig B. Fields, Esq., Attorney, Morrison & Foerster LLP, New York, NY
- 3:15pm-4:45pm** **Section 338(h)(10) Transactions: Unique Nexus and Allocation Issues Involved with Deemed Asset Sales**
Moderator:
Cass D. Vickers, Esq., CMI, Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
Speakers:
John P. Barrie, Esq., Partner, Bryan Cave LLP, New York, NY
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis LLP, Philadelphia, PA
- 5:30pm-6:30pm** **Reception**

AGENDA FOR ADVANCED INCOME TAX SEMINAR
Tuesday, March 28, 2006

- 8:00 am-8:30 am** **Continental Breakfast**
- 8:30 am-10:00 am** **Update on Intangible Holding Companies-Cases and Add-Back Statutes**
- Moderator:*
William M. Backstrom, Jr., Esq., Partner, Jones Walker LLP, New Orleans, LA
- Speakers:*
Philip M. Tatarowicz, Esq., CPA, Partner, National Director State & Local Tax Services-
Technical, Ernst & Young LLP, Washington, DC
- Bruce P. Ely, Esq.**, Partner, Bradley Arant Rose & White LLP, Birmingham, AL
- 10:15 am-12 Noon** **Update on Income Tax Nexus**
- Moderator:*
Arthur R. Rosen, Esq., Partner, McDermott Will & Emery LLP, New York, NY
- Speakers:*
Gregg D. Barton, Esq., Partner, Perkins Coie LLP, Seattle, WA
- John Amato, Esq.**, State Tax Counsel, General Electric Capital Corporation, Stamford, CT
- 12 Noon-12:30 pm** **Joint Luncheon with ABA/IPT Advanced Sales Tax Seminar**
- 12:30 pm-1:00 pm** **The State of State Taxation**
- Introduction:*
Cass D. Vickers, Esq., CMI, Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
- Janette M. Lohman, Esq., CMI, CPA**, Partner, Thompson Coburn LLP, St. Louis, MO
- Speaker:*
Walter Hellerstein, Esq., Francis Shackelford Professor of Taxation, University of Georgia
School of Law, Athens, GA
- 1:00 pm** **Adjournment**

AGENDA FOR ADVANCED SALES AND USE TAX SEMINAR
Tuesday, March 28, 2006

- 11:00 am-12 Noon** **Registration**
- 12 Noon-12:30 pm** **Joint Luncheon with Advanced Income Tax Seminar**
- 12:30 pm-1:00 pm** **The State of State Taxation**
Introduction:
Cass D. Vickers, Esq., CMI, Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
Janette M. Lohman, Esq., CMI, CPA, Partner, Thompson Coburn LLP, St. Louis, MO

Speaker:
Walter Hellerstein, Esq., Francis Shackelford Professor of Taxation, University of Georgia School of Law, Athens, GA
- 1:00 pm-1:15 pm** **Welcome and Introduction:**
IPT President:
Carolyn L. Elerson, CMI, Manager, Sales & Use Tax, FedEx Corporate Services, Memphis, TN
ABA SALT Committee Chairperson:
Stephanie Anne Lipinski Galland, Esq., Partner, Thompson Coburn LLP, Washington, DC
Planning Committee and Local Host:
J. Whitney Compton, Esq., Director, Compton & Associates, LLP, Marietta, GA
- 1:15 pm-2:15 pm** **Streamlined Sales Tax Act - Definitions, Audits, Dispute Resolution**
Speakers:
Arthur R. Rosen, Esq., Partner, McDermott Will & Emery LLP, New York, NY
Susan K. Haffield, CPA, Partner, PricewaterhouseCoopers, LLP, Minneapolis, MN
Scott Peterson, Director, Business Tax Division, South Dakota Department of Revenue and Regulation, Pierre, SD

Moderator:
H. Michael Madsen, Esq., Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
- 2:15 pm-3:15 pm** **Collateral Attacks: Class Actions, Qui Tam Suits, Federal Court Cases**
Speakers:
Marilyn A. Wethekam, Esq., Partner, Horwood Marcus & Berk Chartered, Chicago, IL
Stephen Kranz, Esq., Tax Counsel, Council on State Taxation, Washington, D.C.

Moderator:
H. Michael Madsen, Esq., Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
- 3:30 pm-4:30 pm** **Sales Tax Issues Surrounding Computer-Related Transactions**
Speakers:
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis, LLP, Philadelphia, PA
Carolynn S. Iafrate, Esq., CPA, Chief Operating Officer, Industry Sales Tax Solutions, Exton, PA
- 4:30 pm-5:30 pm** **Drop Shipments and Related Issues**
Speakers:
Honorable Loren L. Chumley, Esq., Commissioner, Tennessee Department of Revenue, Nashville, TN
Mary T. Benton, Esq., Partner, Alston & Bird LLP, Atlanta, GA
John M. Allan, Esq., Partner, Jones Day, Atlanta, GA

Moderators:
J. Whitney Compton, Esq., Director, Compton & Associates, LLP, Marietta, GA
- 5:30 pm-6:30 pm** **Reception**

AGENDA FOR ADVANCED SALES & USE TAX SEMINAR
Wednesday, March 29, 2006

- 8:00 am-8:30 am** **Continental Breakfast**
- 8:30 am-10:15 am** **Current Developments in Sales & Use Taxation**
Speakers:
Philip M. Tatarowicz, Esq., CPA, Partner, National Director State & Local Tax Services-Technical, Ernst & Young, LLP, Washington, D.C.
Christopher W. Compton, Esq., Associate, Gambrell & Stolz LLP, Atlanta, GA
Christopher Cody Williamson, Esq., Tax Manager, Cox Communications, Inc., Atlanta, GA
- 10:30 am-12 Noon** **Discussion of Hot Issues in Taxation**
Speakers:
Richard D. Pomp, Esq., Alva P. Loiselle Professor of Law, University of Connecticut Law School, Hartford, CT
Paul H. Frankel, Esq., Partner, Morrison & Foerster LLP, New York, NY
Moderator:
Stephanie Anne Lipinski Galland, Esq., Partner, Thompson Coburn LLP, Washington, DC
- 12 Noon-12:30 pm** **Lunch**
- 12:30 pm-1:30 pm** **After Lunch Presentation: Additional Hot Issues**
Introduction:
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis, LLP, Philadelphia, PA
Speaker:
Paul H. Frankel, Esq., Partner, Morrison & Foerster LLP, New York, NY
- 1:30 pm-2:30 pm** **Tax & Audit Issues in the Hotel/Hospitality Industry**
Speakers:
Kenneth W. Helms, CMI, Director - Sales & Property Tax Group, InterContinental Hotels Group, Atlanta, GA
Laura LeHay, Senior Tax Analyst, InterContinental Hotels Group, Atlanta, GA
Moderator:
William B. Prugh, Esq., Attorney, Shughart Thomson & Kilroy, P.C., Kansas City, MO
- 2:30 pm-3:30 pm** **True Object of Transaction; Taxation of Services**
Speakers:
Margaret C. Wilson, Esq., Partner, McDermott Will & Emery LLP, New York, NY
Kimberley M. Reeder, Esq., Attorney at Law, McDermott Will & Emery LLP, Palo Alto, CA
Moderator:
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis, LLP, Philadelphia, PA
- 3:45 pm-5:00 pm** **Understanding Rules of Statutory Construction**
Speakers:
Peter G. Stathopoulos, Esq., Partner, McGuireWoods LLP, Atlanta, GA
Richard E. Lenza, Esq., Attorney, Shughart Thomson & Kilroy, P.C., Kansas City, MO
Moderator:
William B. Prugh, Esq., Attorney, Shughart Thomson & Kilroy, P.C., Kansas City, MO
- 5:00 pm** **Adjournment**

AGENDA FOR ADVANCED PROPERTY TAX SEMINAR

Thursday, March 30, 2006

- 7:30 am-8:30 am** **Registration and Continental Breakfast**
- 8:30 am-8:45 am** **Welcome and Introduction:**
IPT President:
Carolyn L. Elerson, CMI, Manager, Sales & Use Tax, FedEx Corporate Services, Memphis, TN
ABA State and Local Tax Committee Chairperson:
Stephanie Anne Lipinski Galland, Esq., Partner, Thompson Coburn LLP, Washington, DC
Co-Chair:
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis LLP, Philadelphia, PA
- 8:45 am-10:15 am** **Personal Property Tax Audits**
Moderator:
J. Whitney Compton, Esq., Director, Compton & Associates, LLP, Marietta, GA
Speakers:
David L. Gangloff, Jr., Esq., Attorney, Partner, Gangloff, Gangloff & Pool, Bellflower, CA
Benjamin F. Clark, CMI, Senior Region Tax Manager, Property Tax Assistance Co., Inc., Oakland, CA
- 10:30 am-12 Noon** **Recent Developments**
Moderator:
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis LLP, Philadelphia, PA
California: **Charles J. Moll, III, Esq.**, Partner, Morrison & Foerster LLP, San Francisco, CA
Texas: **William Ikard, Esq.**, Attorney - Partner, Ikard Wynne & Ratliff LLP, Austin, TX
New York: **Donald C. DeWitt**, Executive Director, New York Office of Real Property Services, Albany, NY
- 12 Noon-12:45 pm** **Lunch**
- 12:45 pm-1:30 pm** **Bumper Car Economics: You Know Where You Want to Go But Things Keep Bumping Into You....a.k.a. Greenspan, Interest Rates, Property Taxes, Hurricanes and Real Estate**
Speaker:
Ted C. Jones, PhD, Senior Vice President-Chief Economist, Stewart Title Guaranty Company Houston, TX
- 1:45 pm-3:15 pm** **Recent Developments**
New Jersey: **Christopher John Stracco, Esq.**, Partner, Pitney Hardin LLP, Morristown, NJ
Missouri: **Janette M. Lohman, Esq., CMI, CPA**, Partner, Thompson Coburn LLP, St. Louis, MO
Florida: **H. Michael Madsen, Esq.**, Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
- 3:30 pm-5:00 pm** **Exemptions and Incentives**
Moderator:
Edward Kliewer, III, Esq., Attorney, Fulbright & Jaworski L.L.P., San Antonio, TX
Speakers:
Stephanie Anne Lipinski Galland, Esq., Partner, Thompson Coburn LLP, Washington, DC
Philip M. Tatarowicz, Esq, CPA, Partner, National Director State & Local Tax Services-Technical, Ernst & Young LLP, Washington, DC
- 5:30 pm-6:30 pm** **Reception**

AGENDA FOR ADVANCED PROPERTY TAX SEMINAR
Friday, March 31, 2006

- 7:30 am-8:00 am** **Continental Breakfast**
- 8:10 am-8:15 am** **Welcome**
Co-Chair:
Edward Kliewer, III, Esq., Attorney, Fulbright & Jaworski L.L.P., San Antonio, TX
- 8:15 am-9:45 am** **Relationship Between Lawyer, Appraiser and Client During Litigation**
Moderator:
Edward Kliewer, III, Esq., Attorney, Fulbright & Jaworski L.L.P., San Antonio, TX
Lawyer: **C. Stephen Davis, Esq.**, Attorney, Rodi, Pollock, Pettker, Galbraith & Cahill, Los Angeles, CA
Appraiser: **Robert F. Reilly, CPA, ASA**, Managing Director, Willamette Management Associates, Chicago, IL
Client: **Sam A. Gregson, CMI, ASA**, Manager, Property Tax, BP America, Houston, TX
- 10:00 am-11:00 am** **Ethical Issues in Property Tax**
Moderator:
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis LLP, Philadelphia, PA
Speakers:
Anthony R. Thompson, CMI, Esq., Attorney at Law, Law Offices Anthony R. Thompson, Allentown, PA
Elizabeth A. Alston, Esq., Attorney, Alston Law Firm, L.L.C., Mandeville, LA
- 11:00 am-12 Noon** **Assessor's Roundtable**
Moderator:
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis LLP, Philadelphia, PA,
Texas: **Sands Stiefer**, Deputy Chief Appraiser
Harris County Appraisal District, Houston, TX
Louisiana: **Honorable Elizabeth L. Guglielmo**, Commissioner Chairman
Louisiana Tax Commission, Baton Rouge, LA
New York: **The Honorable Glenn Newman, Esq.**, President
New York City Tax Commission and Tax Appeals Tribunal, New York, NY
- 12 Noon-1:00 pm** **Lunch**
- 1:15 pm-2:45 pm** **Energy Industry Analysis**
Moderator:
Edward Kliewer, III, Esq., Attorney, Fulbright & Jaworski L.L.P., San Antonio, TX
Speakers:
Rodney R. Sturgeon, CMI, ASA, Property Tax Manager (TRAC), ExxonMobil Corporation, Houston, TX
Kathy G. Spletter, ASA, Standil & Co., Irving, TX
- 2:45 pm** **Adjournment**

**INCOME TAX
SPEAKERS & MODERATORS**

John Amato, Esq., State Tax Counsel, General Electric Capital Corporation, Stamford, CT
William M. Backstrom, Jr., Esq., Partner, Jones Walker LLP, New Orleans, LA
Bartley B. Baer, Esq., Principal, Debitte Tax LLP, San Francisco, CA
John P. Barrie, Esq., Partner, Bryan Cave LLP, New York, NY
Gregg D. Barton, Esq., Partner, Perkins Coie LLP, Seattle, WA
Bruce P. Ely, Esq., Partner, Bradley Arant Rose & White LLP, Birmingham, AL
Craig B. Fields, Esq., Attorney, Morrison & Foerster LLP, New York, NY
Lynn A. Gandhi, Esq., CPA., Office of the General Counsel - Director, Tax, Automotive Component Holdings, LLC, Van Buren Township, MI
Marilyn J. Harbur, Esq., Senior Assistant Attorney General, Oregon Department of Justice, General Counsel Division, Tax and Finance Section, Salem, OR
Walter Hellerstein, Esq., Francis Shackelford Professor of Taxation, University of Georgia School of Law, Athens, GA
Kendall L. Houghton, Esq., Partner, Sutherland Asbill & Brennan LLP, Washington, D.C.
Pres Kabacoff, Esq., Chief Executive Officer and Co-Chairman of the Board of Directors, HRI Properties, Houma, LA
Janette M. Lohman, Esq., CMI, CPA, Partner, Thompson Coburn LLP, St. Louis, MO
Arthur R. Rosen, Esq., Partner, McDermott Will & Emery LLP, New York, NY
Philip M. Tatarowicz, Esq., CPA, Partner, National Director State & Local Tax Services-Technical, Ernst & Young LLP, Washington, DC
Cass D. Vickers, Esq., CMI, Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis LLP, Philadelphia, PA
Margaret C. Wilson, Esq., Partner, McDermott Will & Emery LLP, New York, NY
Lee A. Zoeller, Esq., CMI, Partner, Dechert LLP, Philadelphia, PA

**SALES TAX
SPEAKERS & MODERATORS**

John M. Allan, Esq., Partner, Jones Day, Atlanta, GA
Mary T. Benton, Esq., Partner, Alston & Bird LLP, Atlanta, GA
Loren L. Chumley, Esq., Commissioner, Tennessee Department of Revenue, Nashville, TN
Christopher W. Compton, Esq., Associate, Gambrell & Stolz LLP, Atlanta, GA
J. Whitney Compton, Esq., Director, Compton & Associates, LLP, Marietta, GA

Paul H. Frankel, Esq., Partner, Morrison & Foerster LLP, New York, NY
Stephanie Anne Lipinski Galland, Esq., Partner, Thompson Coburn LLP, Washington, DC
Susan K. Haffield, CPA, Partner, PricewaterhouseCoopers, LLP, Minneapolis, MN
Walter Hellerstein, Esq., Francis Shackelford Professor of Taxation, University of Georgia School of Law, Athens, GA
Kenneth W. Helms, CMI, Director - Sales & Property Tax Group, InterContinental Hotels Group, Atlanta, GA
Carolynn S. Iafate, Esq., CPA, Chief Operating Officer, Industry Sales Tax Solutions, Exton, PA
Stephen Kranz, Esq., Tax Counsel, Council on State Taxation, Washington, DC
Laura LeHay, Senior Tax Analyst, InterContinental Hotels Group, Atlanta, GA
Richard E. Lenza, Esq., Attorney, Shughart Thomson & Kilroy, P.C., Kansas City, MO
Janette M. Lohman, Esq., CMI, CPA, Partner, Thompson Coburn LLP, St. Louis, MO
H. Michael Madsen, Esq., Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
Scott Peterson, Director, Business Tax Division, South Dakota Department of Revenue and Regulation, Pierre, South Dakota
Richard D. Pomp, Esq., Alva P. Loisel Professor of Law, University of Connecticut Law School, Hartford, CT
William B. Prugh, Esq., Attorney, Shughart Thomson & Kilroy, P.C., Kansas City, MO
Kimberley M. Reeder, Esq., Attorney at Law, McDermott Will & Emery LLP, Palo Alto, CA
Arthur R. Rosen, Esq., Partner, McDermott Will & Emery LLP, New York, NY
Peter G. Stathopoulos Esq., Partner, McGuireWoods LLP, Atlanta, GA
Philip M. Tatarowicz, Esq., CPA, Partner, National Director State & Local Tax Policy Services-Technical, Ernst & Young LLP, Washington, DC
Cass D. Vickers, Esq., CMI, Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis, LLP, Philadelphia, PA
Marilyn A. Wethekam, Esq., Partner, Horwood Marcus & Berk Chartered, Chicago, IL
Christopher Cody Williamson, Esq., Tax Manager, Cox Communications, Inc., Atlanta, GA
Margaret C. Wilson, Esq., Partner, McDermott Will & Emery LLP, New York, NY

**PROPERTY TAX
SPEAKERS & MODERATORS**

Elizabeth A. Alston, Esq., Attorney, Alston Law Firm, L.L.C., Mandeville, LA
Benjamin F. Clark, CMI, Senior Region Tax Manager, Property Tax Assistance Co., Inc.
Oakland, CA
J. Whitney Compton, Esq., Director, Compton & Associates, LLP, Marietta, GA
C. Stephen Davis, Esq., Attorney, Rodi, Pollock, Pettker, Galbraith & Cahill, Los Angeles, CA
Donald C. DeWitt, Executive Director, New York Office of Real Property Services, Albany, NY
Stephanie Anne Lipinski Galland, Esq., Partner, Thompson Coburn LLP, Washington, DC
David L. Gangloff, Jr., Esq., Attorney, Partner, Gangloff, Gangloff & Pool, Bellflower, CA
Sam A. Gregson, CMI, ASA, Manager, Property Tax, BP America, Houston, TX
Honorable Elizabeth L. Guglielmo, Commissioner Chairman, Louisiana Tax Commission
Baton Rouge, LA
William Ikard, Esq., Attorney - Partner, Ikard Wynne & Ratliff LLP, Austin, TX
Ted C. Jones, PhD, Senior Vice President-Chief Economist, Stewart Title Guaranty Company
Houston, TX
Edward Kliewer, III, Esq., Attorney, Fulbright & Jaworski L.L.P., San Antonio, TX
Janette M. Lohman, Esq., CMI, CPA, Partner, Thompson Coburn LLP, St. Louis, MO
H. Michael Madsen, Esq., Partner, Vickers Madsen & Goldman, LLP, Tallahassee, FL
Charles J. Moll, III, Esq., Partner, Morrison & Foerster LLP, San Francisco, CA
Glenn Newman, Esq., President, New York City Tax Commission and Tax Appeals Tribunal
New York, NY
Robert F. Reilly, CPA, ASA, Managing Director, Willamette Management Associates, Chicago, IL
Kathy G. Spletter, ASA, Stancil & Co., Irving, TX
Sands Stiefer, Deputy Chief Appraiser, Harris County Appraisal District, Houston, TX
Christopher John Stracco, Esq., Partner, Pitney Hardin LLP, Morristown, NJ
Rodney R. Sturgeon, CMI, ASA, Property Tax Manager (TRAC)
ExxonMobil Corporation, Houston, TX
Philip M. Tatarowicz, Esq., CPA, Partner, National Director State & Local Tax Services-Technical,
Ernst & Young LLP, Washington, DC
Anthony R. Thompson, Esq., CMI, Attorney at Law, Law Offices Anthony R. Thompson
Allentown, PA
Stewart M. Weintraub, Esq., Partner, Schnader Harrison Segal & Lewis, LLP, Philadelphia, PA